



Date: October 30th, 2025

To, **BSE Limited** Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001.

> SCRIP CODE: 544542 ISIN: INEOW5Q01017

Subject: Submission of Press Release – "Justo Realfintech Limited ("Justo") Secures ₹1,545+ Crore in New Mandates; Cumulative Portfolio Crosses ₹4,500 Crore"

Dear Sir / Madam,

We are enclosing herewith a Press Release titled "Justo Realfintech Limited ("Justo") Secures ₹1,545+ Crore in New Mandates; Cumulative Portfolio Crosses ₹4,500 Crore", dated 30th October 2025, being issued by Justo Realfintech Limited.

The said Press Release provides an update on the Company's cumulative business developments, including the addition of new exclusive sales mandates across key residential and mixed-use projects in Pune and Mumbai.

This disclosure is being made to keep all stakeholders and the public informed of the Company's ongoing business activities.

This is for your information and records.

Thanking you,

For Justo Realfintech Limited (Formerly known as Justo Realfintech Private Limited)

Puspamitra Das **Chairman and Managing Director** DIN: 01643973

Justo Realfintech Ltd. (Formerly known as Justo Realfintech Pvt. Ltd.)





JUSTO Secures ₹1,545+ Crore in New Mandates; Cumulative Portfolio Crosses ₹4,500 Crore

Mumbai, 30th October 2025:

Justo Realfintech Limited, India's pioneering mandate-driven real estate company, has further strengthened its growth trajectory by securing exclusive sales mandates for four premium residential and mixed-use developments across Pune and Mumbai adding to its already robust portfolio of ₹3,000+ crore worth of ongoing mandates across 30+ live projects.

These newly acquired projects - *Minerva Sukhwani* (141 units, GDV ₹182 crore), *Chandraranga* (108 units, GDV ₹217.1 crore), *Pebbles* (928 units, GDV ₹784 crore), and *Stellar* (208 units, GDV ₹362 crore) together span over 13.29 lakh sq. ft. and represent a Gross Development Value (GDV) exceeding ₹1,545 crore. This marks a growth rate of over 50%, underscoring Justo's ability to scale its mandate portfolio by leveraging long-standing relationships with reputed developers. The Company's success continues to be anchored in its core strength of repeat business and deep client trust, the cornerstone of Justo's growth story.

With this addition, Justo's expected revenue from total available inventory now stands at ₹144 - ₹162 crore, factoring a weighted average success ratio of 80 – 90%, reflecting sustained revenue visibility and operational momentum across key markets.

Strategically located in high-growth corridors such as Pimpri-Chinchwad and Wakad in Pune, and Thane and Virar in Mumbai, these new developments are set within thriving residential zones offering excellent social infrastructure and seamless connectivity. Each project presents a thoughtfully curated mix of 1-, 2-, and 3-BHK residences, blending contemporary design with premium specifications. Designed to cater to the aspirations of modern homebuyers and investors alike, these homes offer a lifestyle enriched by world-class amenities and enduring value.

Under these mandates, Justo will spearhead end-to-end go-to-market execution, encompassing launch strategy, pricing, tranche releases, digital demand generation, channel-partner distribution, on-site experience management, and buyer enablement through its proprietary technology stack. Its data-driven marketing, transparent governance, and strong channel ecosystem continue to drive superior absorption and pricing discipline across its mandate portfolio. Post-listing, Justo is now poised for exponential growth leveraging its public company status to strengthen market confidence, attract new partnerships, and accelerate its next phase of scale and expansion.

Mr. Pushpamitra Das, Chairman & Managing Director, Justo Realfintech Limited, said:

"The addition of these projects takes our cumulative mandate portfolio to over ₹4,500 crore, reflecting both momentum and market confidence. We are witnessing a phase of aggressive growth driven by strategic wins, repeat developer engagements, and strong on-ground execution. Our commitment remains clear - to deliver scale with speed, backed by transparency, technology, and trusted relationships."





With construction stages ranging from pre-launch to advanced, and RERA approvals secured or in process, these mandates underscore Justo's expanding footprint and its growing reputation as a preferred sales partner for leading developers across Western India.

About Justo Realfintech Limited

Justo is a full-service real estate mandate company with presence across Pune, the Mumbai Metropolitan Region, Nashik, Aurangabad, and Kolhapur. Partnering with leading developers, it delivers end-to-end sales outcomes from pricing and positioning strategy to digital marketing, CRM integration, and transaction closure.

Leveraging proprietary tech platforms, real-time analytics, and a strong channel partner network, Justo enables data-driven decision-making and efficient go-to-market execution driving higher absorption, optimized pricing, and sustainable value creation for all stakeholders.

Disclosure & Cautionary Statement

Figures are indicative and based on information received from respective developers. GDV represents gross value at anticipated sales price. All specifications, timelines, and values are subject to regulatory approvals and market conditions. Justo acts solely as a sales and marketing mandate partner and is not the promoter/developer of these projects.